

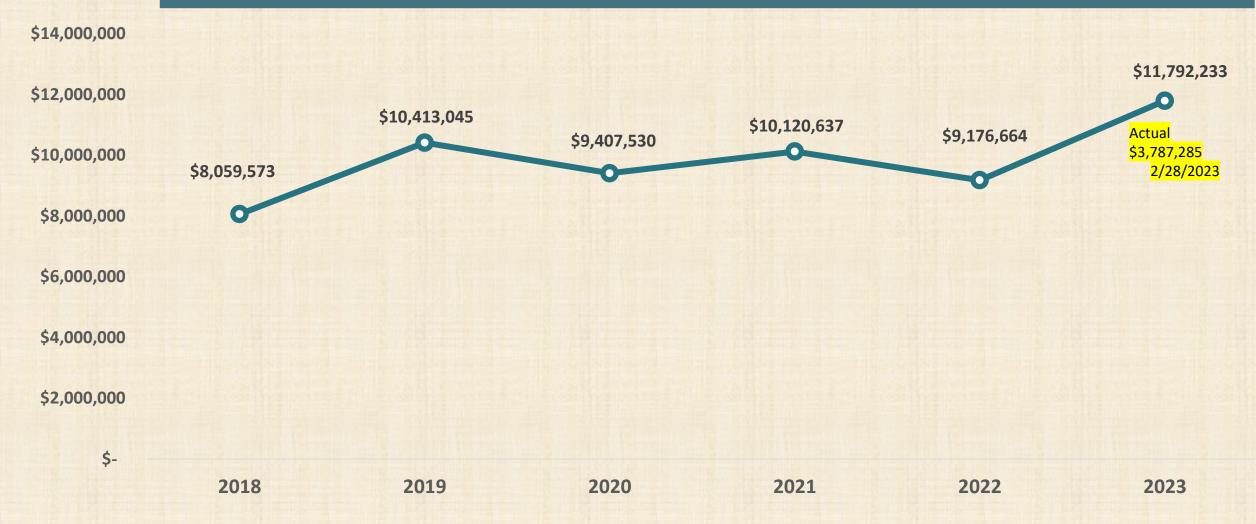


# Virgin Islands of the United States Bureau of Motor Vehicles 2022 Spring Revenue Estimating Conference Presenter Leon LaFond, Assistant Director

Barbara E. Jackson-McIntosh, Director

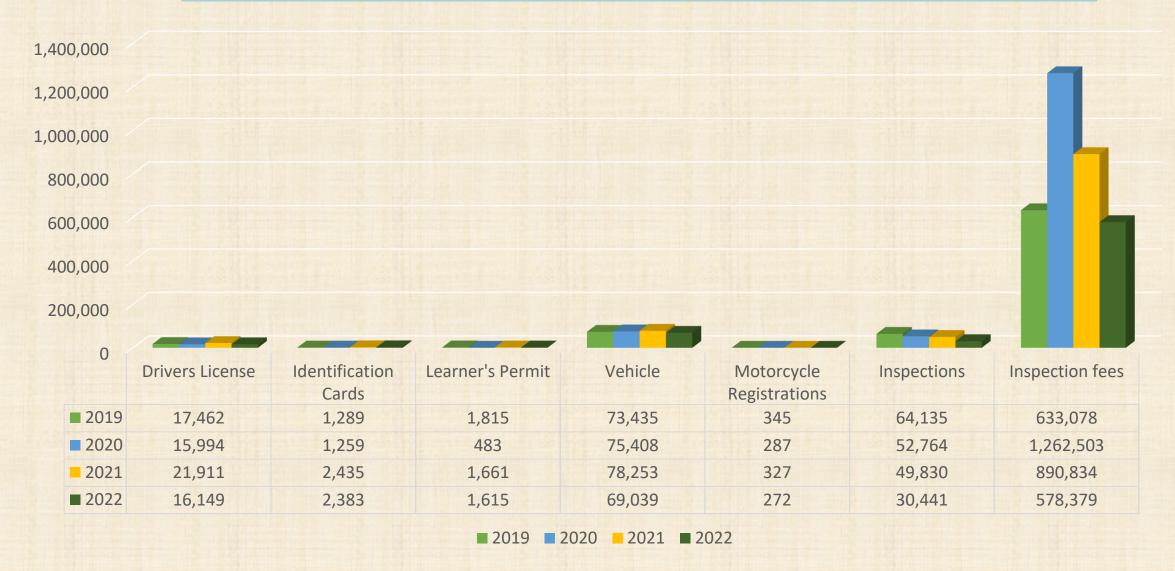


## Annual Revenue FY 2018-2023 to date



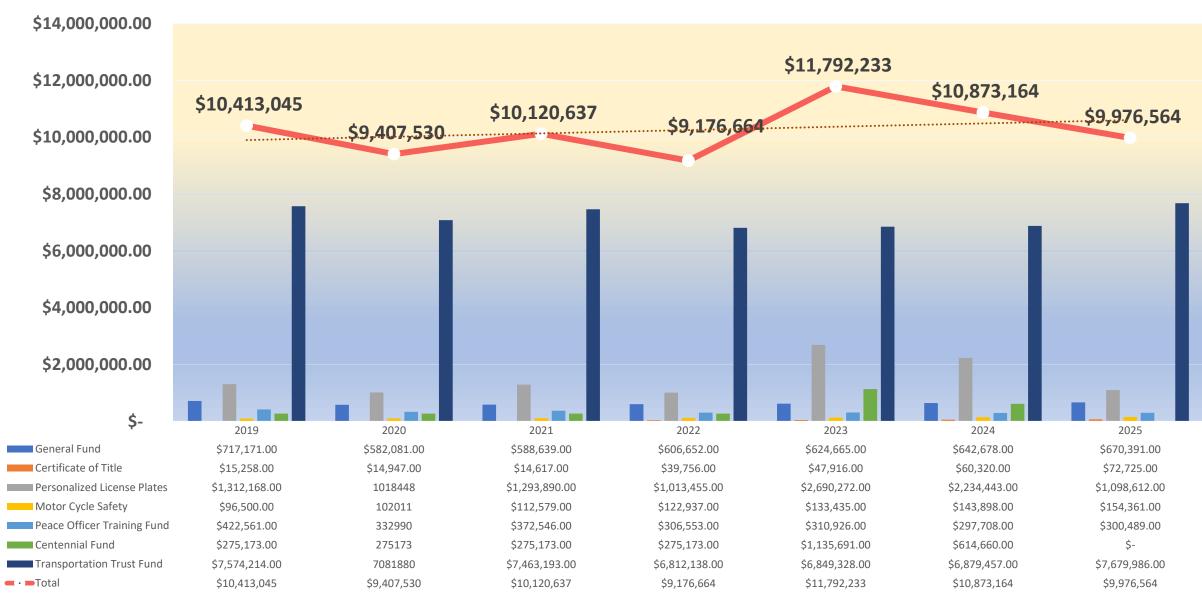


### Yearly comparison by Major Activities





## Revenue Projection by Fund





## REVENUE ESTIMATE SNAPSHOT Bureau of Motor Vehicles



| FY24 and FY | 25 Total Estimated Revenue | Reven   |
|-------------|----------------------------|---|
| FY24:       | \$10,873,164               | Highlight 1: Continued access to of Highlight 2:Implementation of the |
| FY25:       | \$9,976,564                | Highlight 3: Online services Highlight 4:Implementation of the        |

#### Revenue Summary

Highlight 1: Continued access to online services

Highlight 2:Implementation of the new Cash Management Process

Highlight 4:Implementation of the Driver Improvement (Points) and electronic

Insurance reporting systems.

#### **REVENUE BREAKDOWN**

| 2024                         |                                  |              | 2025                         |  |  |
|------------------------------|----------------------------------|--------------|------------------------------|--|--|
| Revenue Category             | Project Count (If<br>Applicable) | Est. Revenue | Revenue Category             | Project Count (If Est. Revenue Applicable) |  |
| Transportation Trust Fund    | \$ 6,879,457                     |              | Transportation Trust Fund    | \$ 7,679,986                               |  |
| Certificate of Title         | \$ 60,320                        |              | Certificate of Title         | \$ 72,725                                  |  |
| General Fund                 | \$ 642,678                       |              | General Fund                 | \$ 670,391                                 |  |
| Police Officer Training Fund | \$ 297,708                       |              | Police Officer Training Fund | \$ 300,489                                 |  |
| VI Historical Fund           | \$ 614,660                       |              | VI Historicaal Fund          | \$ -                                       |  |
| Motorcycle Fund              | \$ 143,898                       |              | Motorcycle Fund              | \$ 154,361                                 |  |
| Personalized License Plates  | \$ 2,234,443                     |              | Personalized License Plates  | \$ 1,098,612                               |  |